



***P. O. Box 37435
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From the President

Thank you for inquiring about membership in the Ship Repair Association of Hawai'i (SRAH). Our association is a diverse group committed to a common goal: *providing the very best in ship maintenance and repair at a reasonable cost to our customers.*

The SRAH offers a number of member services, as well as various opportunities to participate in association activities. Your base level of participation is your financial commitment to the industry through membership. This is an investment in the future of our industry.

At whatever level, your participation would be a valued contribution to the work of the SRAH, and should be of value to you and your business. We represent a mutually supportive relationship of our industry members pursuing common goals, and would genuinely appreciate your involvement.

We are the voice of the Ship Repair industry in Hawai'i and we achieve more through *Lokahi* (Hawai'ian for *unity*).

Sincerely,

Iain S. Wood

SRAH President

Ph# (808) 848-6211

Fax# (808) 848-6279

Email: iwood@pacificshipyards.com

Mission Statement

Grow Hawai'i's ship repair industry through a unified public/private partnership by providing cost effective, high quality services to all government and commercial customers.

The Ship Repair Association of Hawai'i serves the diverse needs of our members, including large and small NAVSEA-certified shipyards and AITs, as well as industry oriented subcontractors, resource providers and material suppliers.

Organized in 2002, the Ship Repair Association of Hawai'i is a 501 (c) (3) nonprofit voluntary trade association.

Mission Goals

- To be the focal point of communications and a proactive voice of the ship repair industry throughout our island State of Hawai'i.
- To be recognized as an organization of industry professionals who subscribe to the highest standards of quality and integrity.
- To be the source of ship repair information and education for members, the public, and government and regulatory sectors.
- To be the leaders in representing and serving members' business interests.
- To be a leading advocate for economic sustainment and prosperity in Hawai'i.
- To facilitate the development of a broad range of ship repair opportunities in our island home.
- To represent the crucial "dual use" capabilities maintained within our SRAH membership, which are unique and irreplaceable elements of our insular state's limited industrial base, beyond the scope of marine industrial and ship repair.

Values

We hold ourselves in SRAH to a set of core values we share with the U.S. Navy's "*Honor, Courage and Commitment*," actively applied with our own Hawai'ian culture of *Aloha*.

- Honor. We will conduct ourselves in the highest ethical manner in all relationships, within and outside our own organizations. We will be honest, truthful and accountable in our dealings with each other and with others, and maintain integrity in all we do.
- Courage. We will have the courage to meet the demands of our profession and the mission when it is physically or technically demanding, or otherwise difficult to accomplish. We will have the courage to do the right thing, when the consequences of doing so may be difficult to bear.
- Commitment. We will inspire and maintain respect for our mission and our people, caring for the safety, professional, personal and spiritual well-being of our people, for the products of our work and for the recipients and beneficiaries of those products. Our behaviors, through conduct and results, are direct representations of ourselves and our institutions. They measure the performance that allows people to trust our organizations and maintain sound, long-term relationships.

The "Aloha Spirit" Law (a State of Hawai'i statute) articulates "the working philosophy of native Hawai'ians", which we adopt in our association as the operative means by which to engage with others. There is a key to employing the principles represented by the word ALOHA. To truly live in the Aloha Way or the Aloha Spirit, we must apply all the principles. Applying one or another without the rest is insufficient to achieve the balance and effect of living and working together, in the Aloha Spirit.

- A** *Akahi* – meaning kindness (grace), expressed with tenderness;
- L** *Lokahi* – meaning unity (unbroken), expressed with harmony;
- O** *'Olu'olu* – meaning agreeable (gentle), expressed with pleasantness;
- H** *Ha'aha'a* – meaning humility (empty), expressed with modesty;
- A** *Ahonui* – meaning patience (waiting for the moment), expressed with perseverance.

Benefits

- General Membership association. The greatest benefit to our members is networking with one another in our island state, with people in our, and associated industries.
- Our association as SRAH, with a variety of large businesses & national/international corporations as well as smaller entities, enhances our individual members' credibility and stature among our clientele, public and private.
- SRAH membership includes affiliate membership in the Shipbuilders Council of America (SCA), with benefits of derived membership: authorization of your own representation as an SCA member; participation in SCA meetings/business/functions; being a recipient of SCA-derived solicitation (providing your input); coordination of issues with Navy/other government customers; and legislative liaison at state, regional and national levels.
- With SRAH's comprehensive awareness and coordination, we are better capable of understanding and addressing ship repair customers' (including U.S. Navy's) interests and concerns. We are thereby better postured to secure sound, viable ship repair tasking for our national interests in the Pacific Theater, here at our nation's vanguard, the State of Hawai'i.
- Technical advice and coordination through our association among one another, at no cost.
- Opportunities to serve on committees or in individual representative capacities, to further our influence and/or development in areas which best feature and position your company and our full SRAH team for success.

Reasons to Join

- **You** profit from group activities, where you learn more about our industry and business by participating in association activities.
- **You** improve your business, through the information available in publications you receive and the exchange of ideas with fellow members.
- **You** increase business contacts. Every contact is a potential asset to ourselves and our businesses. A person will never know too many people.
- **You** are better informed on what is going on in the Ship Repair industry.
- **You** protect your industry. “Every person owes a part of their time and money to the business or industry to which they are engaged. No one has a moral right to withhold their support from an organization that is striving to improve conditions within their sphere.” - *Theodore Roosevelt*
- **You** enjoy the prestige of membership. Ours is a known and respected association that is frequently called upon for assistance and recommendations by local, state and federal government agencies.
- **You** support your industry’s organization. By enthusiastically and genuinely joining other members of the SRAH team – with ALOHA. You will be amazed at what can be accomplished.

Who Belongs

Full (Voting) Members - Affiliates

Ship Builders/Repairers/Alteration Installation Teams (AITs)

Individuals or firms primarily engaged in the business of building, repairing, or accomplishing alterations to US military, commercial ships, boats, or crafts in the state of Hawai'i.

Annual Dues

- Firms with 150+ employees (on island) - \$2,000
- Firms with 100 – 150 employees (on island) - \$1,500
- Firms with 50 – 100 employees (on island) - \$1,000
- Firms with 1 – 50 employees (on island) - \$500

Non-Voting Members - Associates

Individuals or firms engaged in professions related to, or concerned with, but not primarily engaged directly in the ship building/repair industry in Hawai'i (i.e. subcontractors, manufacturers, suppliers, banks, anyone who provides a product or service to the shipbuilding/repair industry).

Annual Dues

- \$500

Why Belong

Prestige

You will be joining an association which has a very strong reputation and is widely respected on local and national levels.

Representation

Your best interests and concerns for the industry are presented to governmental and regulatory agencies, as well as elected officials at the local, state, and national levels.

Education

Professional and informative educational programs and seminars keep you up to date on current ship repair issues.

Officers

SRAH Officers

President

Iain Wood
Ph# (808) 848-6211
Fax# (808) 848-6279
Email: iwood@pacificshipyards.com

Vice President

Bruce Smith
Ph# (808) 792-5771
Fax# (808) 847-7777
Email: bsmith4@qdeb.com

Secretary/Treasurer

Craig Fitzgerald
Ph# (808) 838-4977
Email: cfitzger@aerotek.com



Ship Repair Association of Hawai'i

P.O. BOX 37435, Honolulu, HI 96837
 Ph # (808) 848-6211 Fax # (808) 848-6279

APPLICATION FOR MEMBERSHIP

Company Name: _____

Legal Entity: C-Corp S-Corp Partnership LLC Other: _____

State of Incorporation: _____

Address: _____

Phone Number: _____

NAICS Code: _____

Email Address: _____

Name and Address of parent company if applicable: _____

Primary Business: _____

If accepted into SRAH, who will be your officially designated primary & secondary representatives?

Primary: _____

Secondary: _____

Name/email/phone

Name/email/phone

Is your business classified as a small business by the SBA? YES NO

Is your business a small, disadvantaged (8a) business? YES NO

Is your business a minority-owned business? YES NO

Is your business a disabled veteran-owned business? YES NO

Is your business a woman-owned business? YES NO

How many employees do you have (resident) in Hawai'i? _____

How many employees do you have in all locations? _____

Types of Memberships & Dues

Full (Affiliate) membership is extended to firms whose primary business is ship repair in the State of Hawai'i.

Associate membership is applicable to all others.

Full (Voting) Membership – Affiliate

Firms with 150+ employees (on island) - \$2,000

Firms with 100 – 150 employees (on island) - \$1,500

Firms with 50 – 100 employees (on island) - \$1,000

Firms with 1 – 50 employees (on island) - \$500

Non-Voting Memberships – Associate

\$500

Payment Information

Check #:

Date:

Cash:

Visa or Mastercard #:

Expiration Date:

Please enclose payment and send to: Ship Repair Association of Hawai'i, P.O. Box 37435, Honolulu, HI 96837

Ph # (808) 848-6211 Fax # (808) 848-6279 Email: iwood@pacificshipyards.com

MEMBER FIRMS

Aerotek – Airgas Gaspro – American Equity Underwriters – Anawati & Associates – Atlas Sales- BAE
 Hawaii Shipyards – C&S Services – CB Tech Service – Dresser-Rand – EID Passport, Inc. – EMS ICE –
 Epsilon Systems – Hawaii Marine Cleaning – HSI-Electric Boat – HSI Mechanical – InSpec Testing, Inc. –
 IMIA, LLC – Jo-Kell – Kratos –Life Cycle Engineering –Oceaneering- Marisco, Ltd. –NSC Technologies–
 Pacific Shipyards International – Penco-Phoenix International – PCE Hawaii – QED Systems – Regal
 Service Group – Safway Services, LLC – Signal Mutual Indemnity – Tradesmen International, LLC –
 Trident Maritime Systems – TY Realty-UTS Maritime Services-Vigor-Wardlaw Maritime

Ship Repair Association of Hawai'i

Membership Information

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